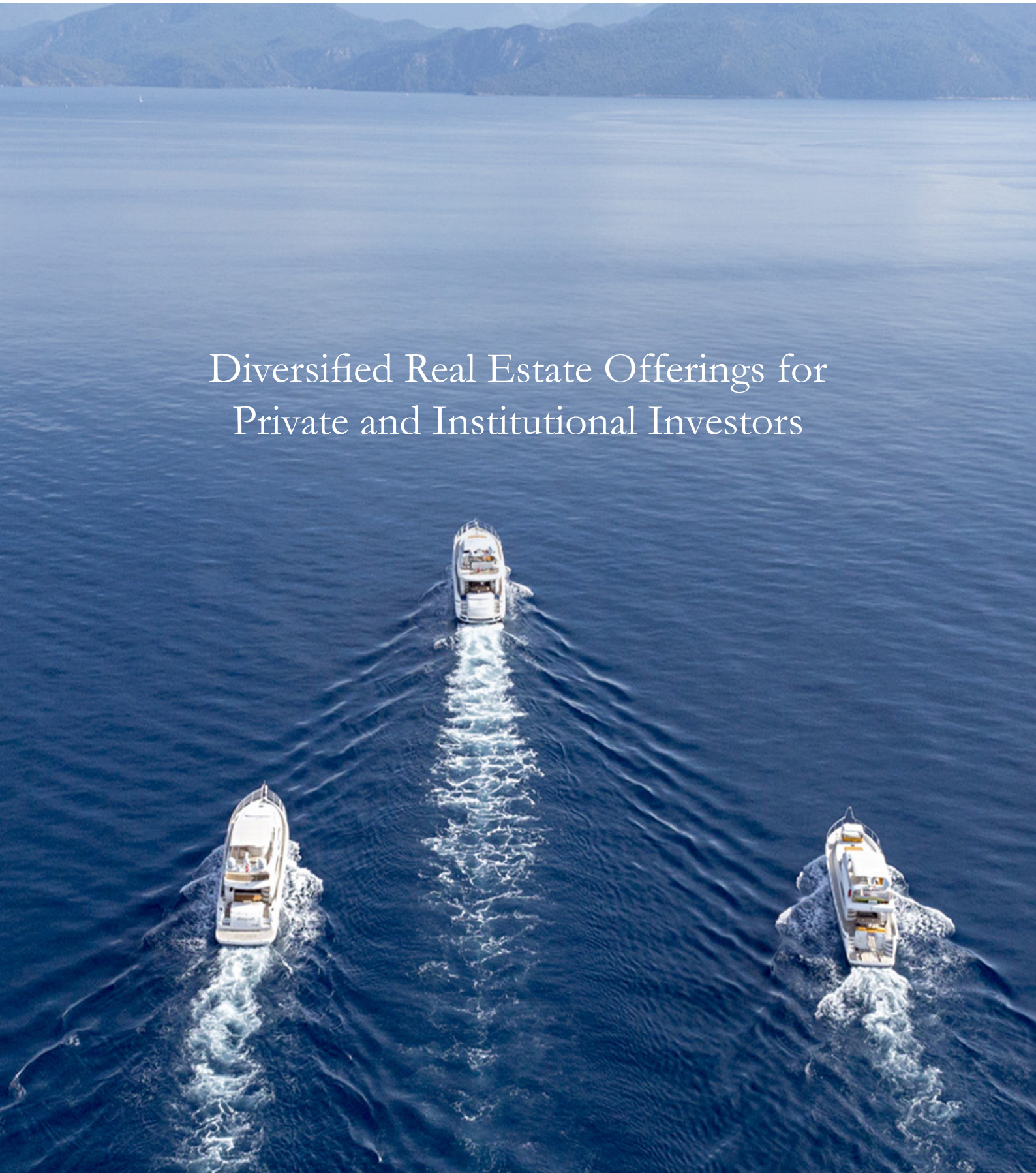


Diversified Real Estate Offerings for
Private and Institutional Investors



Who We Are

Landmark Real Estate is **an investment platform** for family offices and private investors, real sponsors and financial institutions. Backed by Kraemer Land Company (KLC), a multi-generational family office focused exclusively on real estate. We provide investment, management, and advisory services to the **private real estate sector**.

We are a direct source of capital for **sub-institutional debt and equity** requirements. This partnership extends an outsourced back-office accounting and financial reporting solution to real estate investors and funds, and provides advisory services pertaining to capital raising and maximizing asset value.

As a long-term owner of real estate, KLC has **experienced first-hand the challenges of managing a portfolio**, maximizing asset values, and redeploying capital for long-term growth.

Recognizing that other entities face similar challenges, KLC partnered with Landmark to extend their investment and asset management platform to like-minded family offices and private investors to help **manage and grow real estate wealth**.



Portfolio Highlights

38

Special Purpose Entities as
Debt & Equity Investor

1.72x

Realized Equity Multiple

23.8%

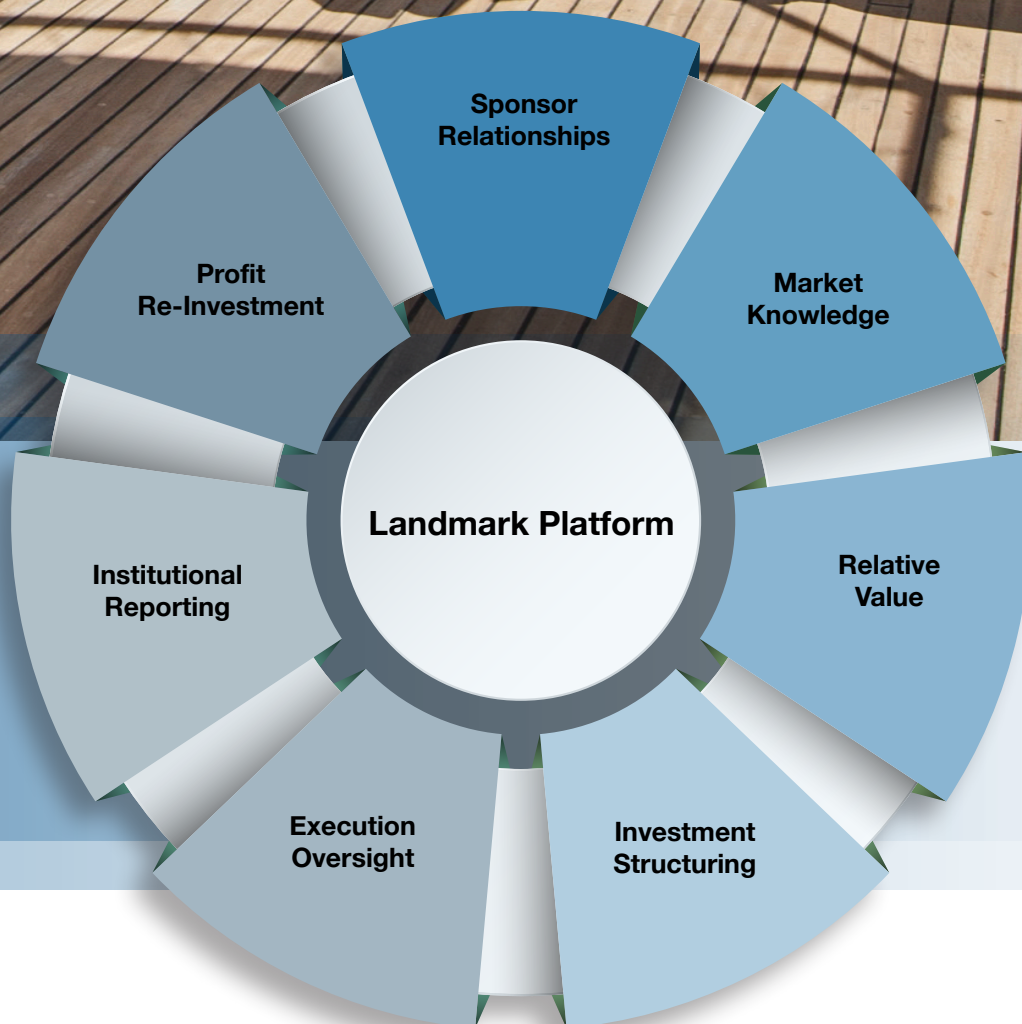
Realized IRR

2MM+

Commercial Square Feet
Owned & Managed

Building a diversified portfolio
of real estate is challenging.

We do the hard work so you don't have to.



“We value Landmark’s approach to identifying quality opportunities, properly assessing risk, and presenting investments in a concise and understandable manner”

Head of Real Estate Lending
FDIC Insured Bank

Representative Transactions

Debt

Genesis Home Community

Construction Loan
Palm Desert, CA

8.0%
Yield



Rosemead 48

Bridge Loan
Rosemead, CA

10.0%
Yield



Portfolio Overview

Loan Portfolio Performance

Completed Debt Investments	Location	Type	Yield
ORCHARD II	Highland, CA	Construction	5.25%
Penn Phase 1 & 2	Redlands, CA	Construction	6.25%
Genesis Phase 1 & 2	Palm Desert, CA	Construction	6.25%
Penn Phase 3	Redlands, CA	Construction	6.75%
Orchard II	Highland, CA	Construction	6.75%
Genesis Phase 3	Palm Desert, CA	Construction	7.00%
Yorkville	Bermuda Dunes, CA	Construction	7.00%
Genesis Phase 4	Palm Desert, CA	Construction	7.25%
Genesis Phase 5	Palm Desert, CA	Construction	7.75%
Genesis Land	Palm Desert, CA	Bridge	6.50%
Silver Lake	Los Angeles, CA	Bridge	6.50%
Rosemead	Rosemead, CA	Bridge	10.00%
Strand	Oceanside, CA	Bridge	10.00%
In-Progress Debt Investments	Location	Type	Yield
St. Baristo	Palm Springs, CA	Construction	6.00%
Upland Hills	Upland, CA	Construction	6.75%
Penn Phase 4	Redlands, CA	Construction	7.00%
Genesis A&D	Palm Desert, CA	A&D	8.00%
Genesis Phase 6	Palm Desert, CA	Construction	8.00%
Genesis Phase 7	Palm Desert, CA	Construction	8.00%
Genesis Phase 8	Palm Desert, CA	Construction	8.00%
Cathedral	Cathedral City, CA	Construction	8.00%
Murrieta	Murrieta, CA	Bridge	10.00%
Signal Hill	Signal Hill, CA	Bridge	10.00%

Equity Portfolio Performance

Completed Equity Investments	Location	Type	Multiple	IRR
Grapevine	Fontana, CA	Entitlement	1.52	13.20%
Eagle Rock	Los Angeles, CA	Homebuilding	1.38	14.70%
La Costa	Carlsbad, CA	Homebuilding	1.4	15.90%
Long Beach	Long Beach, CA	Entitlement	1.65	16.80%
Silver Lake	Los Angeles, CA	Homebuilding	2.04	23.60%
Euclid 120	Ontario, CA	Entitlement	1.19	25.90%
Strand	Oceanside, CA	Homebuilding	2.05	31.50%
Enclave	Carlsbad, CA	Homebuilding	2.2	38.90%
800 Grand	Carlsbad, CA	Entitlement	1.35	39.00%
In-Progress Equity Investments	Location	Type	Multiple	IRR
Del Mar Mesa	San Diego, CA	Homebuilding	1.25	10.00%
North Hollywood	North Hollywood, CA	Homebuilding	1.27	10.00%
Murrieta	Murrieta, CA	Entitlement	1.51	13.00%
Napa	Napa, CA	Industrial Dev.	1.56	16.00%
Rialto	Rialto, CA	Industrial Dev.	1.48	24.00%
Eastvale*	Eastvale, CA	Ind. / Comm. Dev.	3.95	57.00%

*Returns based on hypothetical sale of remaining parcels.

Leadership

Senior executives of Landmark Real Estate average over 20 years of industry experience and are backed by an in-house team of accounting, finance, and asset management professionals.



David W. Kidder
President
Managing Principal



Steven D. Sims
Managing Principal



J. Adam Deermount
Managing Principal



Brett S. Albrecht
Principal
President, Kraemer Land



John O. Meek
Director of Business
Development



Mathew Ferree
Portfolio Manager



Trevor D. Albrecht
Senior Financial Analyst

“ As many investors move away from funds and toward direct investments, family offices and high net worth individuals want to invest alongside other experienced investors to give them confidence they are making sound decisions. Our platform originates, underwrites and qualifies every deal for our investors and ensures they are aligned with a proven team overseeing each investment on their behalf. ”

David Kidder, President & Managing Principal

Representative Transactions

Equity



700 South Strand

Homebuilding
Oceanside, CA

31.5%
IRR

2.05x
Equity Multiple



The Ranch

Industrial Development
Eastvale, CA

57.0%
IRR

3.95x
Equity Multiple



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